

Autodesk

Intent™ 2008

Define the rules.

Facing these issues?

- Design teams are spending too much time and money to get customized designs to customers.
- Profits and margins are at risk because of inaccurate bidding.
- Engineering teams spend too much time supporting bid and order engineering processes.
- Customer satisfaction issues are hindering repeat business.
- Presales engineering resources are limiting the creation of effective, valid, and timely proposals.



Discover Why Manufacturers Are Choosing Autodesk Intent Software

To stay ahead of the competition when building unique products designed for a single customer, manufacturers turn to Autodesk Intent™ software to make the timeline from order to final release to manufacturing faster and more efficient. Autodesk Intent helps manufacturers reduce lead times and avoid unnecessary delays so they can produce the best designs in less time, with better results.

Deliver Better Designs, Faster

To safeguard profits, manufacturers need to improve bidding accuracy and spend less time and money to deliver customized designs. Autodesk Intent software captures and uses engineering rules, configuration rules, and best practices to help manufacturers predict the actual cost of a completed design and provide quick and cost-effective delivery of products—helping protect the profits and margins of engineer-to-order (ETO), custom, and customized product manufacturers. In addition, Autodesk Intent helps users reduce design errors, shorten design cycles, and significantly cut time spent on repetitive design tasks.

Focus on Design

Engineering teams often spend too much time on bid and order engineering processes. By automating design and configuration for the creation of ETO, custom, and customized products, Autodesk Intent accelerates the productivity of engineers by performing the “by the numbers” part of their work—so they can focus on the business of new product design and innovation.

Save Valuable Resources

The cost of engineering resources can prevent sales teams from creating effective, valid, and timely proposals. Autodesk Intent creates design-specific configurations and documents rules so sales teams can effectively quote valid ETO designs without relying on expensive engineering resources.

Autodesk Manufacturing

Never before have design applications and data management tools come together to simplify the way manufacturers design products and drive them through the manufacturing process. Autodesk provides a complete, interoperable line of industry-leading software integrated with a worldwide network of services and partners. Gain access to technical expertise for implementation,

and utilize training and support programs direct from Autodesk to help use your design and data management software more effectively. Software maintenance programs allow you to stay up-to-date with the latest product releases and upgrades for your software. Designed to be deployed incrementally for minimal business disruption, Autodesk tools for manufacturing provide the most effective way to stay ahead of the competition and achieve maximum return on your software investment.

Learn More or Purchase

For more information about Autodesk Intent software, visit www.autodesk.com/intent.

For more information about extending the power of your data management technology, visit www.autodesk.com/subscription.

For more information about making the most of your software investment, visit www.autodesk.com/consulting.

Purchase Autodesk Intent through your Autodesk Authorized Reseller. To locate the reseller nearest you, visit www.autodesk.com/reseller.

Southern Staircase Boosts Sales Volumes with Autodesk Intent

As a premier supplier of quality prebuilt staircases of every kind, Southern Staircase relies on Autodesk software to drive down sales cycle time and increase volume capacity. With Autodesk Intent, Southern Staircase was able to arm its sales force with real-time ETO quote and sales capabilities. In addition, the tight integration of Autodesk Intent with the Autodesk® Inventor™ software application resulted in a boost in design accuracy, faster routing of quotes, and a reduction in errors and associated costs.



Hytrol Conveyor Puts Engineer-to-Order Sales in Motion 50 Percent Faster with Autodesk Software

Hytrol Conveyor Company depends on Autodesk software to help it solve a pressing business need: speeding product customization from the point of sale to delivery. As one of the largest manufacturers of conveyors and conveying hardware in the world, Hytrol needed to implement a real-time ETO solution to increase sales volumes and market share. With Autodesk Intent, Hytrol’s distributor network was able to drive conveyor sales in the field, reduce sales cycles and engineering time by automating redesign for each order, automatically produce bill of materials and spare parts lists, and reduce order-management bottlenecks in engineering.